# Interact for Health 2021 Grantee Perception Report

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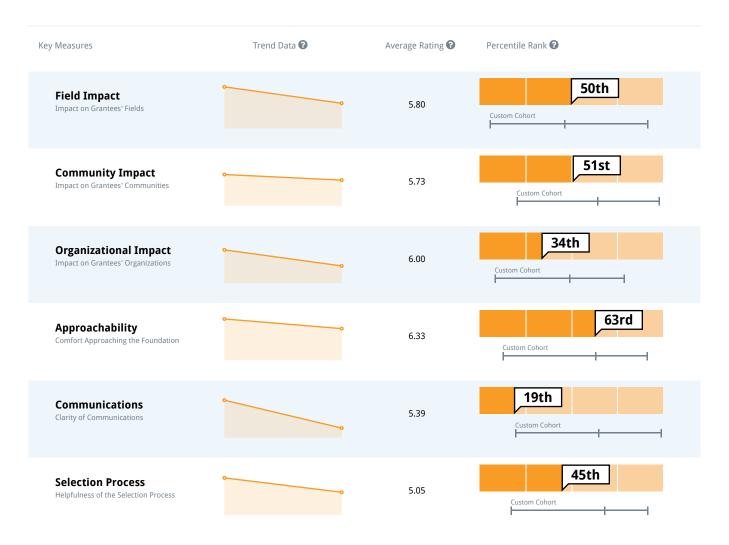
The online version of this report can be accessed at cep.surveyresults.org

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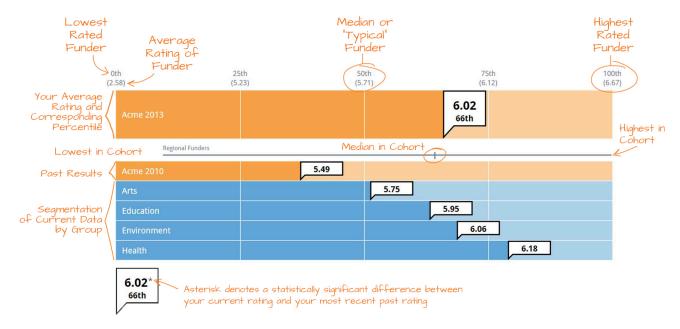
# **Key Ratings Summary**

The following chart highlights a selection of your key results. Each of these data points corresponds to an individual survey measure that is displayed with additional detail in the subsequent pages of this report.



# **Interpreting Your Charts**

Many of the charts in this report are shown in this format. See below for an explanation of the chart elements.



Missing data: Selected grantee ratings are not displayed in this report due to changes in the survey instrument, or when a question received fewer than ten responses.

#### **Survey Population**

Survey	Survey Fielded	Survey Population	Number of Responses Received	Survey Response Rate
Interact for Health 2021	May and June 2021	77	44	57%
Interact for Health 2010	February and March 2010	123	96	78%
Survey Year				Year of Active Grants
Interact for Health 2021				2020
Interact for Health 2010				2009
Interact for Health 2004			Octob	er 2001 - September 2003

Throughout this report, Interact for Health's survey results are compared to CEP's broader dataset of more than 40,000 grantees built up over more than a decade of grantee surveys of more than 350 funders. The full list of participating funders can be found at https://cep.org/gpr-participants/.

In order to protect the confidentiality of respondents results are not shown when CEP received fewer than ten responses to a specific question.

#### Subgroups

In addition to showing Interact for Health's overall ratings, this report shows ratings segmented by Grants Management System. The online version of this report also shows ratings segmented by Grant Type.

Grants Management System	Number of Responses
GIFTS	24
Foundant	20
Grant Type	Number of Responses
Implementation	26
General Operating Support	11

# **Subgroup Methodology and Differences**

The following page outlines the methodology used to determine the subgroups that are displayed in the report, along with any differences in grantee perceptions. Differences should be interpreted in the context of Interact for Health's goals and strategy.

For the question about gender identity, survey respondents are asked to share their gender identities in a check-all-that-apply question. Each chart has the option of showing the average ratings of respondents who selected only "man," only "woman," multiple gender identities, "non-binary," "gender non-conforming," "prefer to self-identify", and "prefer not to say" – as long as that response option had at least 10 respondents.

Per CEP's standard methodology, groups with fewer than 10 respondents are excluded from statistical analysis. Where possible, CEP does run trend analysis among groups to understand if ratings differ from the overall rating by more than 0.3 across survey measures.

# **Subgroup Methodology**

Grants Management System: In Interact for Health's grantee list, each individual was tagged to either the GIFTS or Foundant Grants Management System.

**Grant Type:** Grantees were additionally tagged to the type of grant they received in Interact for Health's contact list. Based on input from Interact for Health, grantees who received Planning grants were excluded. Results are categorized by General Operating Support and Implementation grants.

Gender Identity: In the survey, grantees were asked to select all options that applied to the question, "Please select the option that best represents how you describe

yourself."

Respondents' Person of Color Identity: Grantees were asked if they identify as a person of color in the survey.

# **Subgroup Differences**

**Grants Management System:** Grantees who were tagged to the GIFTS Grants Management System rate significantly higher then grantees tagged to the Foundant Grants Management System across several measures in the survey, such as:

- Understanding of grantees' fields, goals, and strategy
- Grantee comfort approaching Interact for Health if a problem arises
- The extent to which grantees agree that Interact for Health is open to their ideas
- The effectiveness of Interact for Health's response to the movement for racial justice
- Interact for Health's effect on public policy and advancement of knowledge in grantees' fields
- · Administrative hours spent on funder requirements over the lifetime of the grant

Grant Type: Grantees who received grants for Implementation did not rate significantly different from grantees who received grants for General Operating Support.

Gender Identity: See "Respondent Demographics" page.

Respondents' Person of Color Identity: See "Respondent Demographics" page.

# **Comparative Cohorts**

#### **Customized Cohort**

Interact for Health selected a set of 14 funders to create a smaller comparison group that more closely resembles Interact for Health in scale and scope.

Custom Cohort

Danville Regional Foundation

Episcopal Health Foundation

Health Care Foundation of Greater Kansas City

Interact for Health

Kessler Foundation

Michigan Health Endowment Fund

Missouri Foundation for Health

New York State Health Foundation

Paso del Norte Health Foundation

Quantum Foundation

REACH Healthcare Foundation

Saint Luke's Foundation

The Assisi Foundation of Memphis, Inc.

The PATH Foundation

#### **Standard Cohorts**

CEP also included 16 standard cohorts to allow for comparisons to a variety of different types of funders.

#### **Strategy Cohorts**

Cohort Name	Count	Description
Small Grant Providers	40	Funders with median grant size of \$20K or less
Large Grant Providers	90	Funders with median grant size of \$200K or more
High Touch Funders	36	Funders for which a majority of grantees report having contact with their primary contact monthly or more often
Intensive Non-Monetary Assistance Providers	42	Funders that provide at least 30% of grantees with comprehensive or field-focused assistance as defined by CEP
Proactive Grantmakers	82	Funders that make at least 90% of grants by invitation only
Responsive Grantmakers	100	Funders that make at most 10% of grants by invitation only
International Funders	55	Funders that fund outside of their own country
European Funders	25	Funders that are headquartered in Europe

#### **Annual Giving Cohorts**

Cohort Name	Count	Description
Funders Giving Less Than \$5 Million	58	Funders with annual giving of less than \$5 million
Funders Giving \$50 Million or More	70	Funders with annual giving of \$50 million or more

# **Foundation Type Cohorts**

Cohort Name	Count	Description
Private Foundations	158	All private foundations in the GPR dataset
Family Foundations	76	All family foundations in the GPR dataset
Community Foundations	34	All community foundations in the GPR dataset
Health Conversion Foundations	29	All health conversation foundations in the GPR dataset
Corporate Foundations	20	All corporate foundations in the GPR dataset

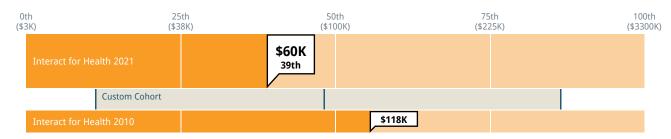
#### **Other Cohorts**

Cohort Name	Count	Description
Funders Outside the United States	39	Funders that are primarily based outside the United States
Recently Established Foundations	78	Funders that were established in 2000 or later
Funders Surveyed During COVID-19	77	Funders who surveyed grantees during COVID-19 (GPR only)

# **Grantmaking Characteristics**

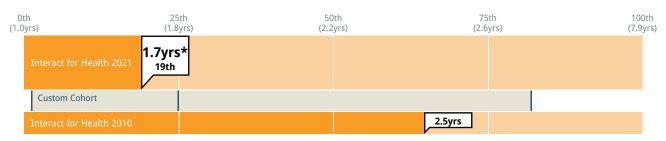
Foundations make different choices about the ways they organize themselves, structure their grants, and the types of grantees they support. The following charts and tables show some of these important characteristics. The information is based on self-reported data from funders and grantees, and further detail is available in the Contextual Data section of this report.

#### **Median Grant Size**



Cohort: Custom Cohort Past results: on Subgroup: None

#### **Average Grant Length**



Cohort: Custom Cohort Past results: on Subgroup: None

#### **Median Organizational Budget**

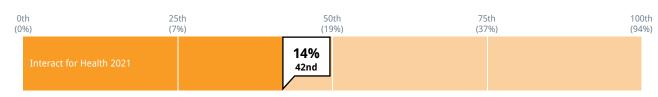


Selected Cohort: Custom Cohort				
Grant History	Interact for Health 2021	Interact for Health 2010	Average Funder	Custom Cohort
Percentage of first-time grants	26%	26%	29%	33%

Selected Cohort: Custom Cohort				
Program Staff Load	Interact for Health 2021	Interact for Health 2010	Median Funder	Custom Cohort
Dollars awarded per program staff full-time employee	\$0.2M	\$1.1M	\$2.7M	\$1.7M
Applications per program full-time employee	3	12	26	26
Active grants per program full-time employee	4	23	30	23

#### **Proportion of Unrestricted Funding**

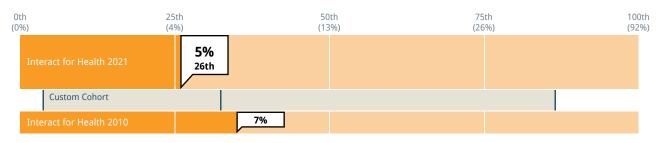




Cohort: None Past results: on Subgroup: None

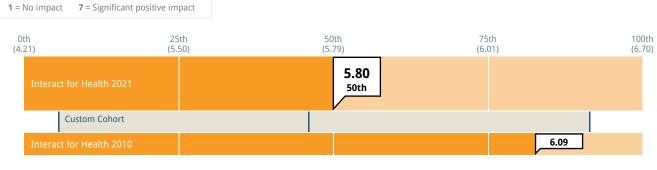
#### Proportion of grantees receiving multi-year unrestricted grants

Proportion of grantees responding 'No, this funding was not restricted to a specific use (i.e. general operating, core support)' and report receiving grants for two years or longer



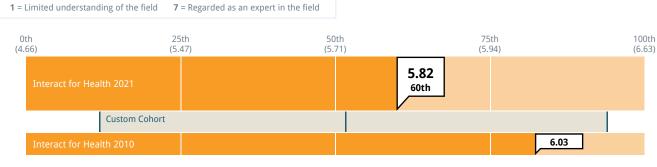
#### **Impact on and Understanding of Grantees' Fields**

#### Overall, how would you rate Interact for Health's impact on your field?



Cohort: Custom Cohort Past results: on Subgroup: None

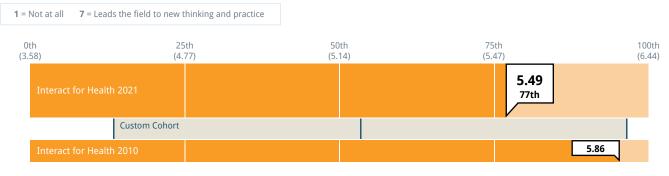
#### How well does Interact for Health understand the field in which you work?



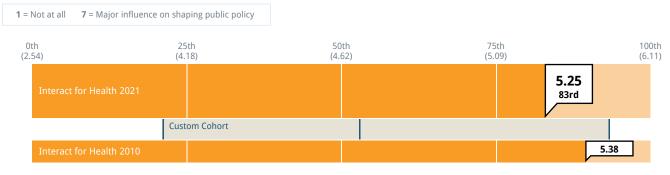
Cohort: Custom Cohort Past results: on Subgroup: None

#### **Advancing Knowledge and Public Policy**

#### To what extent has Interact for Health advanced the state of knowledge in your field?

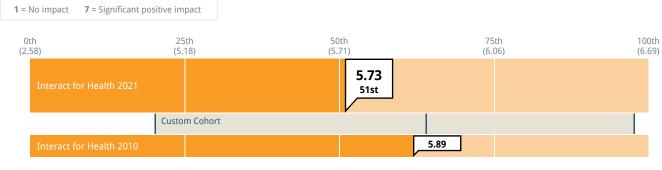


# To what extent has Interact for Health affected public policy in your field?



# **Impact on and Understanding of Grantees' Local Communities**

#### Overall, how would you rate Interact for Health's impact on your local community?



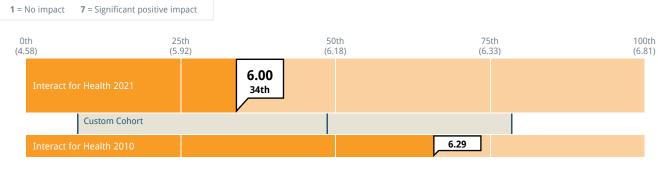
Cohort: Custom Cohort Past results: on Subgroup: None

#### How well does Interact for Health understand the local community in which you work?



# **Impact on and Understanding of Grantees' Organizations**

#### Overall, how would you rate Interact for Health's impact on your organization?



Cohort: Custom Cohort Past results: on Subgroup: None

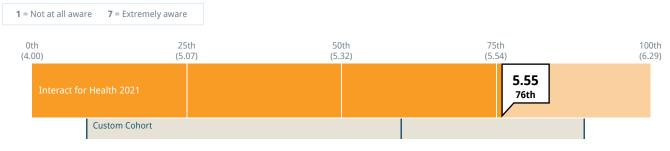
#### How well does Interact for Health understand your organization's strategy and goals?



Cohort: Custom Cohort Past results: on Subgroup: None

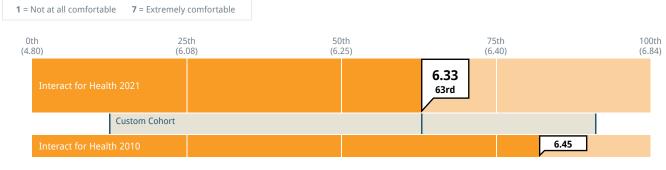
#### **Grantee Challenges**

#### How aware is Interact for Health of the challenges that your organization is facing?



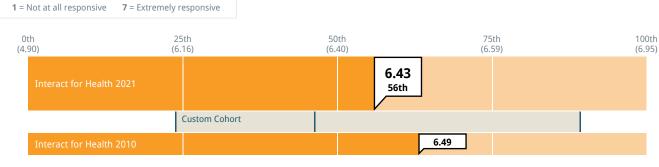
## **Funder-Grantee Relationships**

#### How comfortable do you feel approaching Interact for Health if a problem arises?



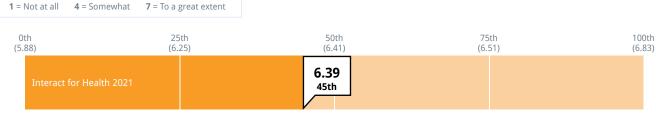
Cohort: Custom Cohort Past results: on Subgroup: None

#### Overall, how responsive was Interact for Health staff?



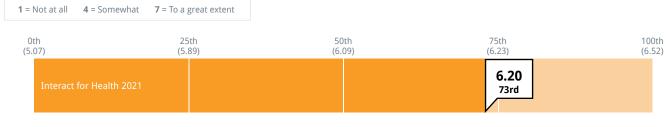
Cohort: Custom Cohort Past results: on Subgroup: None

#### To what extent did Interact for Health exhibit trust in your organization's staff during this grant?



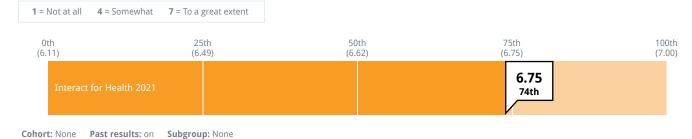
Cohort: None Past results: on Subgroup: None

#### To what extent did Interact for Health exhibit candor about Interact for Health's perspectives on your work during this grant?

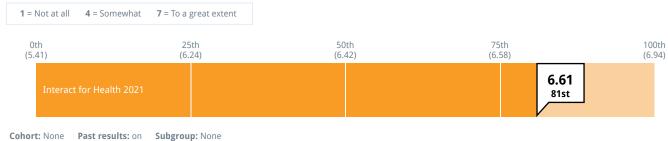


Cohort: None Past results: on Subgroup: None

#### To what extent did Interact for Health exhibit respectful interaction during this grant?



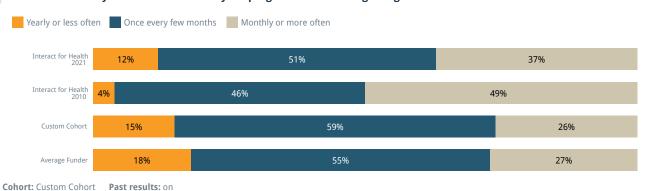
#### To what extent did Interact for Health exhibit compassion for those affected by your work during this grant?



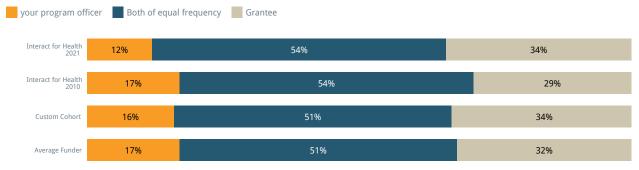
#### \_

**Interaction Patterns** 

# How often do/did you have contact with your program officer during this grant?

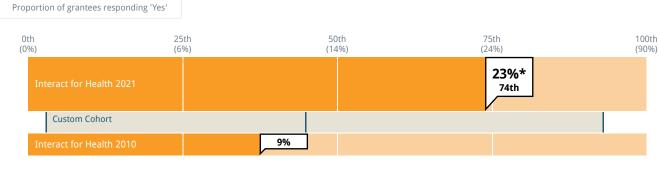


Who most frequently initiated the contact you had with your program officer?



Cohort: Custom Cohort Past results: on

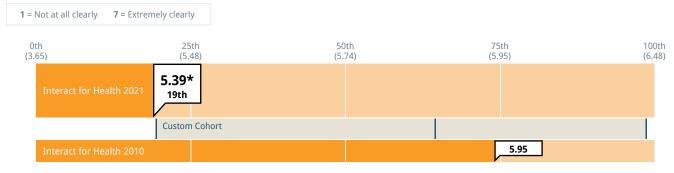
#### Has your main contact at Interact for Health changed in the past six months?



Cohort: Custom Cohort Past results: on Subgroup: None

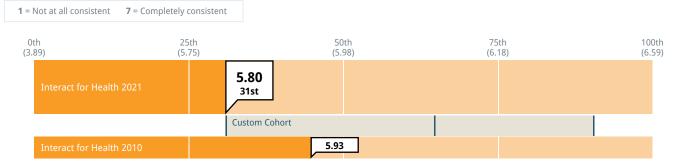
#### Communication

#### How clearly has Interact for Health communicated its goals and strategy to you?



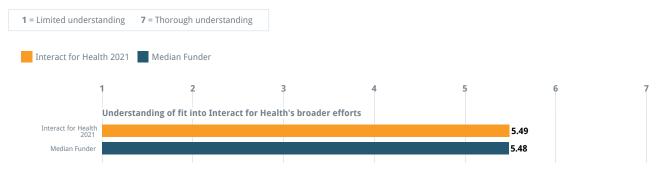
Cohort: Custom Cohort Past results: on Subgroup: None

How consistent was the information provided by different communication resources, both personal and written, that you used to learn about Interact for Health?



The following question was recently added to the grantee survey and depicts comparative data from 75-100 funders in the grantee dataset.

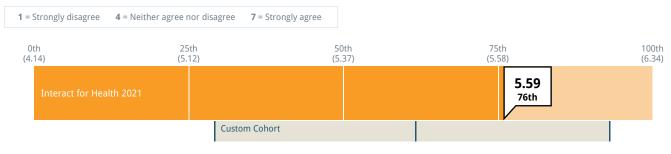
### How well do you understand the way in which the work funded by this grant fits into Interact for Health's broader efforts?



Cohort: None Past results: on

#### **Openness**

#### To what extent is Interact for Health open to ideas from grantees about its strategy?



Cohort: Custom Cohort Past results: on Subgroup: None

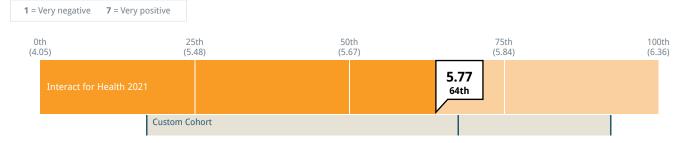
#### **Top Predictors of Relationships**

CEP's research has shown that the strongest predictors of the strength of funder-grantee relationships are transparency and understanding.

Seven related measures of understanding, together create the larger construct that CEP refers to as "understanding". The understanding summary measure below is an average of ratings on the following measures:

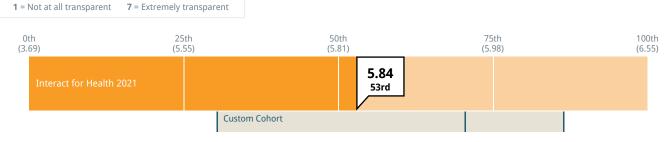
- Interact for Health's understanding of partner organizations'  ${\bf strategy}$  and  ${\bf goals}$
- Interact for Health's awareness of partner **organizations' challenges**
- Interact for Health's understanding of the fields in which partners work
- Interact for Health's understanding of partners' **local communities**
- Interact for Health's understanding of the **social, cultural, or socioeconomic factors** that affect partners' work
- Interact for Health's understanding of intended beneficiaries' needs
- Extent to which Interact for Health's **funding priorities** reflect a deep understanding of partners' intended beneficiaries' needs

#### **Understanding Summary Measure**



Cohort: Custom Cohort Past results: on Subgroup: None

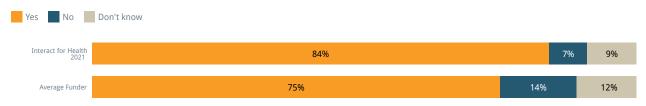
#### Overall, how transparent is Interact for Health with your organization?



# **Funder Response to Current Challenges**

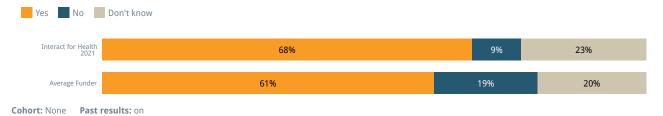
The subsequent questions were recently added to the grantee survey and depict data from 25-50 funders in CEP's dataset.

#### Are you aware of any action Interact for Health has taken in response to the COVID-19 pandemic?

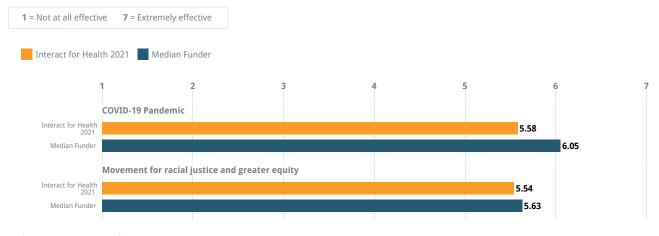


Cohort: None Past results: on

#### Are you aware of any action Interact for Health has taken in response to the movement for racial justice and greater equity?



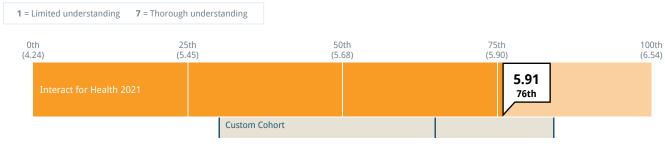
How would you rate the effectiveness of Interact for Health's response to the following:



**Cohort:** None Past results: on

#### **Beneficiaries and Contextual Understanding**

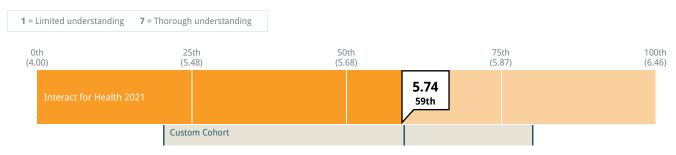
#### How well does Interact for Health understand the social, cultural, or socioeconomic factors that affect your work?



Cohort: Custom Cohort Past results: on Subgroup: None

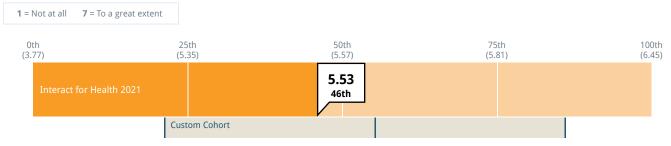
In the following questions, we use the term "beneficiaries" to refer to those your organization seeks to serve through the services and/or programs it provides. Beneficiaries are often called end users, clients, constituents, or participants.

#### How well does Interact for Health understand your intended beneficiaries' needs?



Cohort: Custom Cohort Past results: on Subgroup: None

#### To what extent do Interact for Health's funding priorities reflect a deep understanding of your intended beneficiaries' needs?



# Diversity, Equity, Inclusion and Grantee Demographics

The subsequent question was recently added to the grantee survey and depicts data from 50-75 funders in CEP's dataset.

#### Please rate the extent to which you agree or disagree with the following statements about diversity, equity, and inclusion:

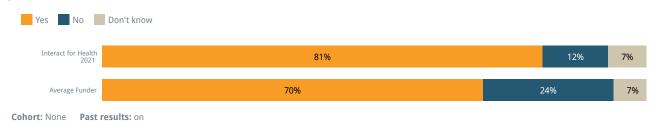


Cohort: None Past results: on

#### **Primary Beneficiary of Grant**

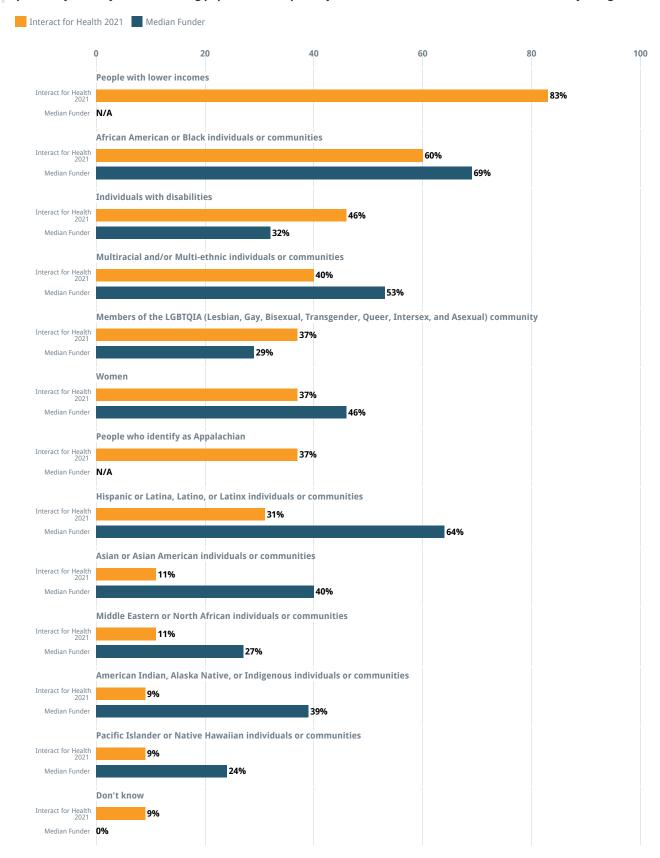
The subsequent question was recently added to the grantee survey and depicts data from 50-75 funders in CEP's dataset.

#### Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?



The following question is asked only of grantees who answer "yes" to the question above. It was recently added to the grantee survey and depicts data from approximately 25-50 funders in CEP's dataset.

#### Specifically, are any of the following populations the primary intended beneficiaries of the efforts funded by this grant?



Cohort: None Past results: on

# Specifically, are any of the following populations the primary intended beneficiaries of the efforts funded by this grant? (cont.)



#### **Respondent Demographics**

# **Differences in Ratings by Respondent Demographics**

It is CEP's standard practice to analyze responses for differences by the following demographics characteristics:

**Gender Identity:** Due to small group size, respondents' gender identities are not displayed and were excluded from statistical analysis. In observing trends for these groups, no consistent differences were found.

**Respondents' Person of Color Identity:** Due to small group size, respondents' person of color identities are not displayed and were excluded from statistical analysis. In observing trends, however, grantees who identify as a person of color rate higher across almost half of survey measures spanning multiple themes.

Selected Cohort: Custom Cohort				
Job Title of Respondents	Interact for Health 2021	Interact for Health 2010	Average Funder	Custom Cohort
Executive Director	35%	28%	47%	48%
Other Senior Management	19%	29%	17%	17%
Project Director	28%	25%	13%	15%
Development Director	5%	3%	9%	8%
Other Development Staff	5%	0%	8%	5%
Volunteer	0%	0%	2%	1%
Other	9%	14%	5%	6%

Note: Survey questions about respondents' demographics were recently modified or added to match best practices, and depict comparative data from 50-75 funders in the dataset. Demographic questions related to grantees' POC and racial/ethnic identity are only asked of respondents in the United States.

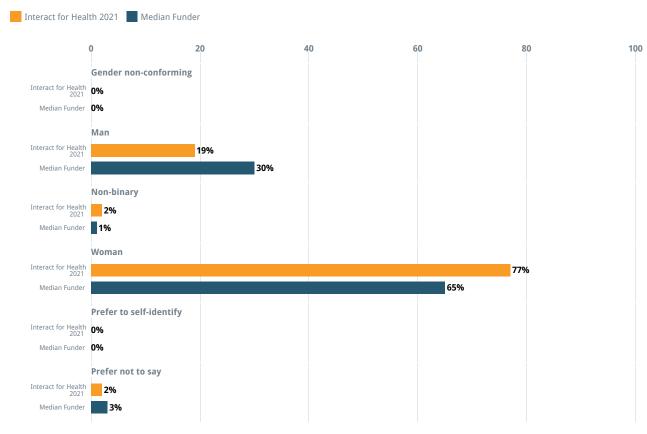
Survey language and response options for questions about race and ethnicity are guided by best practices shared by National Institutes of Health, Pew Research Center, Psi Chi Journal of Psychological Research, and the US Census Bureau.

Survey language and response options for questions about gender and LGBTQIA identity are guided by best practices shared by Funders For LGBTQ Issues, HRC

Foundation's Welcoming Schools, and the Williams Institute of the University of California – Los Angeles School of Law.

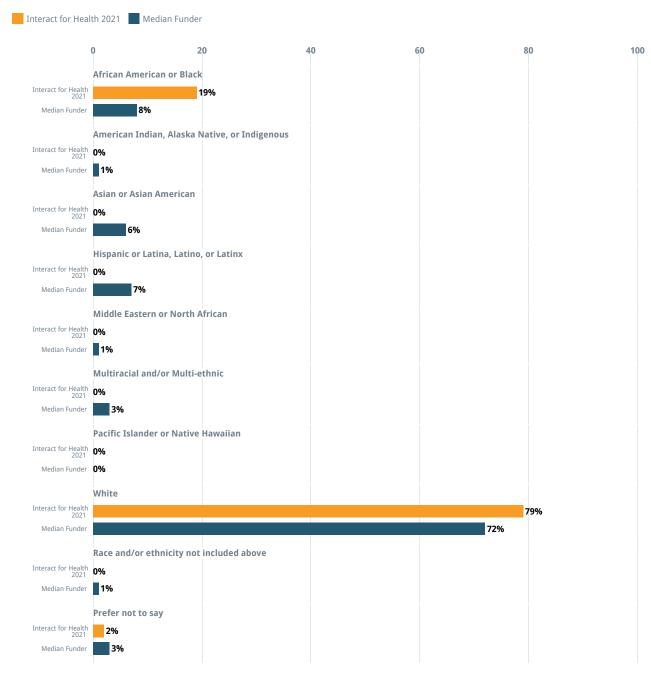
Survey respondents are asked to share their gender identities in a check-all-that-apply question. Each chart has the option of showing the average ratings of respondents who selected only "man," only "woman," multiple gender identities, "non-binary," "gender non-conforming," "prefer to self-identify," and "prefer not to say" - as long as that response option had at least 10 respondents.

#### Please select the option that represents how you describe yourself:



Cohort: None Past results: on

#### How would you describe your race and/or ethnicity?



Cohort: None Past results: on

The following question was recently added to the grantee survey and depicts comparative data from 75-100 funders in the dataset.

Selected Cohort: None		
Do you identify as a person of color?	Interact for Health 2021	Average Funder
Yes	19%	21%
No	79%	75%
Prefer not to say	2%	5%

The following questions were recently added to the grantee survey and depict comparative data from 25-50 funders in the dataset.

Selected Cohort: None		
Are you transgender?	Interact for Health 2021	Average Funder
Yes	0%	1%
No	98%	95%
Prefer not to say	2%	3%

Selected Cohort: None		
Do you identify as a member of the LGBTQIA (Lesbian, Gay, Bisexual, Transgender, Queer, Intersex, and Asexual) community?	Interact for Health 2021	Average Funder
Yes	5%	11%
No	93%	84%
Prefer not to say	2%	4%

Selected Cohort: None		
Do you identify as an individual with a disability?	Interact for Health 2021	Average Funder
Yes	0%	5%
No	98%	91%
Prefer not to say	2%	4%

# **Organization ED/CEO Demographics**

# Differences in Ratings by Demographics of Grantees' Organization Leaders

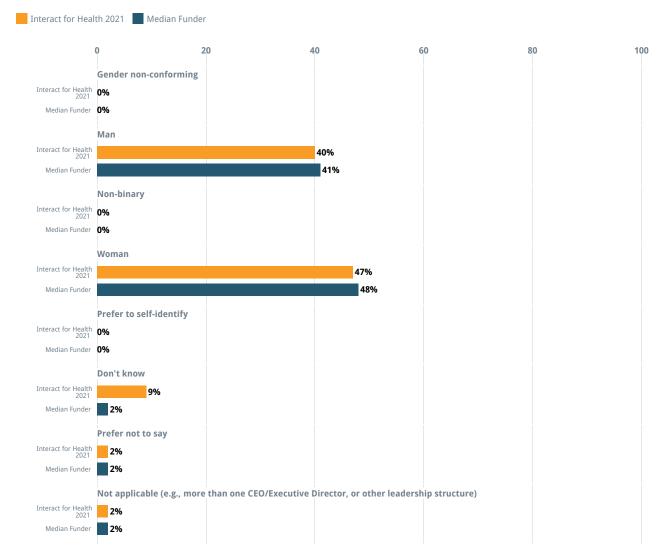
It is CEP's standard practice to analyze responses for differences by the following demographics characteristics:

- ED Person of Color Identity: Groups are too small to analyze data.
- ED Gender: Organizations led by men are significantly more likely to receive shorter grants.

Note: Survey questions about CEO/Executive Director demographics were recently modified or added to match best practices. Demographic questions related to POC and racial/ethnic identity are only asked of organizations based in the United States.

The subsequent question depicts comparative data from 50-75 funders in CEP's dataset.

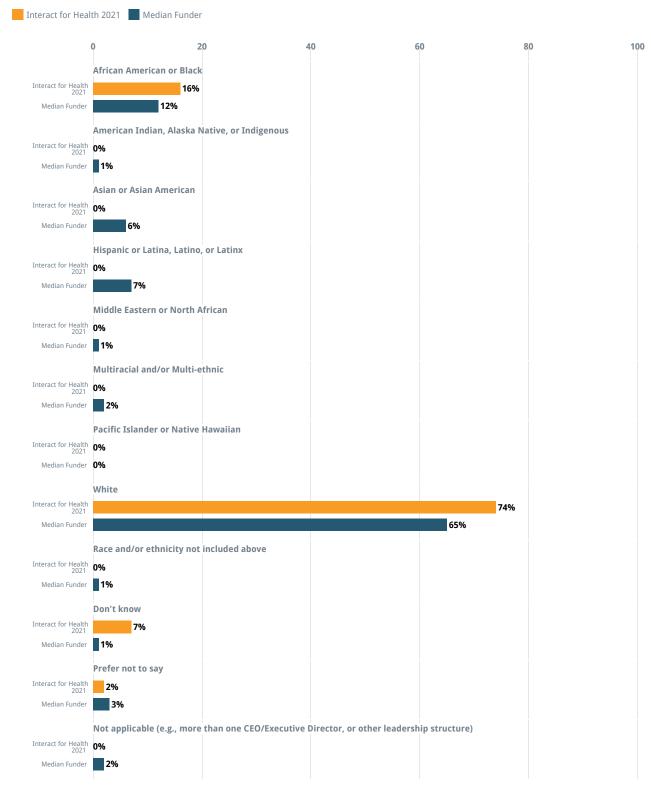
#### Please select the option that represents how the CEO/Executive Director of your organization describes themselves:



Cohort: None Past results: on

The subsequent question was recently added to the grantee survey and depicts data from approximately 25-50 funders in CEP's dataset.

#### How would you describe the race and/or ethnicity of the CEO/Executive Director of your organization?

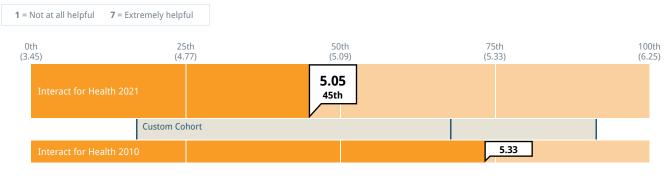


Cohort: None Past results: on

Selected Cohort: None			
Does the CEO/Executive Director of your organization identify as a person of color?	Interact for Health 2021	Average Funder	
Yes	16%	27%	
No	74%	67%	
Don't know	7%	5%	
Prefer not to say	2%	1%	

#### **Grant Processes**

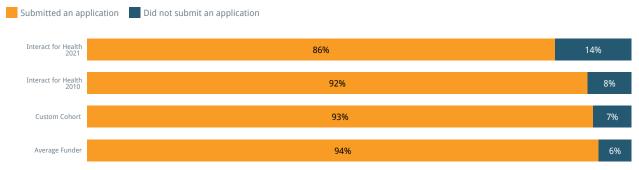
How helpful was participating in Interact for Health's selection process in strengthening the organization/program funded by the grant?



Cohort: Custom Cohort Past results: on Subgroup: None

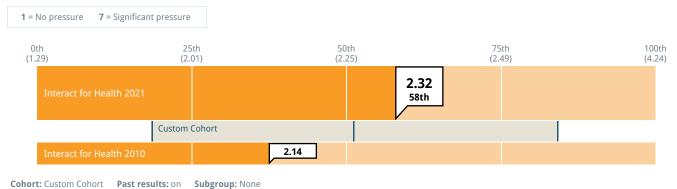
#### **Selection Process**

#### Did you submit an application for this grant?



Cohort: Custom Cohort Past results: on

As you developed your grant application, how much pressure did you feel to modify your organization's priorities in order to create a grant application that was likely to receive funding?



**Time Between Submission and Clear Commitment** 

"How much time elapsed from the submission of the grant proposal to clear commitment of funding?"

Time Elapsed from Submission of Application to Clear Commitment of Funding	Interact for Health 2021	Interact for Health 2010	Average Funder	Custom Cohort
Less than 3 months	73%	72%	62%	65%
4 - 6 months	19%	24%	29%	28%
7 - 12 months	5%	4%	7%	5%
More than 12 months	3%	0%	2%	1%

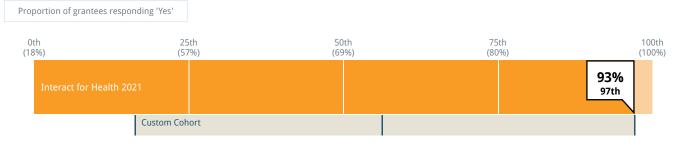
Selected Subgroup: None
Time Elapsed from Submission of Application to Clear Commitment of Funding (By Subgroup)
Less than 3 months
4 - 6 months
7 - 12 months
More than 12 months

# **Reporting and Evaluation Process**

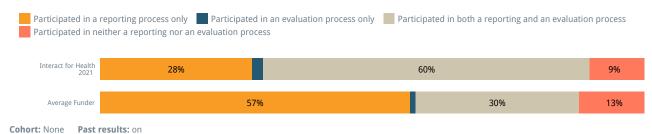
#### **Definition of Reporting and Evaluation**

- "Reporting" Interact for Health's standard oversight, monitoring, and grant reporting.
- "Evaluation" formal activities beyond reporting undertaken by Interact for Health to assess or learn about a grant, a program, or Interact for Health's efforts.

# At any point during the application or the grant period, did Interact for Health and your organization exchange ideas regarding how your organization would assess the results of the work funded by this grant?



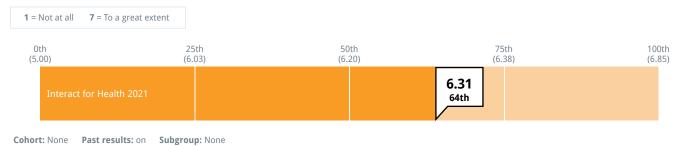
#### **Participation in Reporting and/or Evaluation Processes**



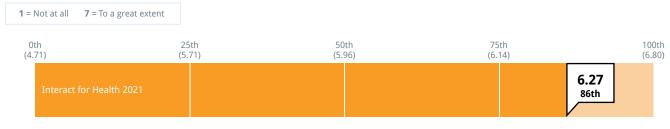
#### **Reporting Process**

The following questions were only asked of grantees that indicated having participated in a reporting process. See the "Reporting and Evaluation Process" page for data on the proportion of grantees participating in this process.

#### To what extent was Interact for Health's reporting process straightforward?

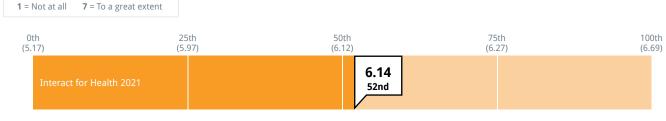


#### To what extent was Interact for Health's reporting process adaptable, if necessary, to fit your circumstances?



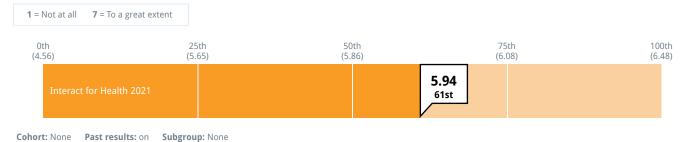
Cohort: None Past results: on Subgroup: None

# To what extent was Interact for Health's reporting process relevant, with questions and measures pertinent to the work funded by this grant?



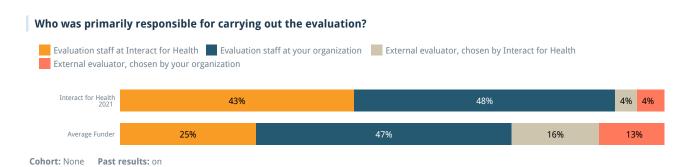
Cohort: None Past results: on Subgroup: None

#### To what extent was Interact for Health's reporting process a helpful opportunity for you to reflect and learn?

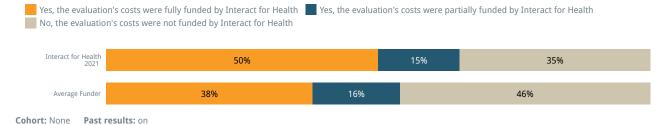


#### **Evaluation Process**

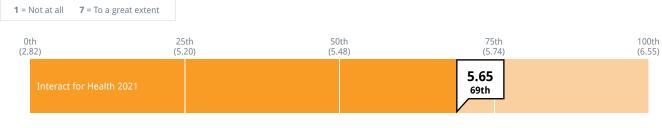
The following questions were only asked of grantees that indicated having participated in an evaluation process. See the "Reporting and Evaluation Process" page for data on the proportion of grantees participating in this process.



#### Did Interact for Health provide financial support for the evaluation?

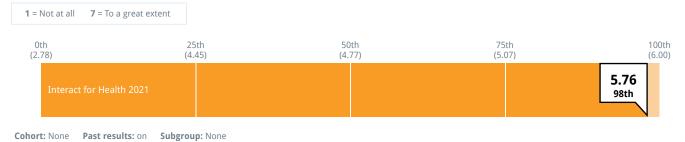


#### To what extent did the evaluation incorporate input from your organization in the design of the evaluation?



Cohort: None Past results: on Subgroup: None

# To what extent did the evaluation result in your organization making changes to the work that was evaluated?



# **Dollar Return and Time Spent on Processes**

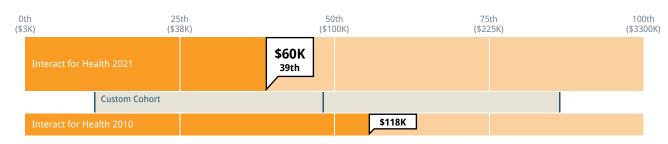
### Dollar Return: Median grant dollars awarded per process hour required

Includes total grant dollars awarded and total time necessary to fulfill the requirements over the lifetime of the grant



Cohort: Custom Cohort Past results: on Subgroup: None

#### **Median Grant Size**



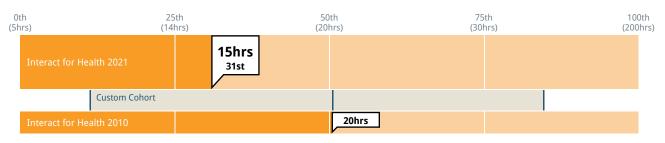
Cohort: Custom Cohort Past results: on Subgroup: None

#### Median hours spent by grantees on funder requirements over grant lifetime



# **Time Spent on Selection Process**

#### **Median Hours Spent on Application and Selection Process**



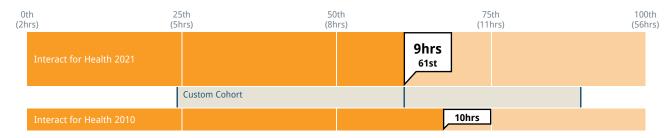
Cohort: Custom Cohort Past results: on Subgroup: None

Selected Cohort: Custom Cohort				
Time Spent On Application And Selection Process	Interact for Health 2021	Interact for Health 2010	Average Funder	Custom Cohort
1 to 9 hours	37%	10%	22%	22%
10 to 19 hours	22%	29%	21%	19%
20 to 29 hours	12%	20%	17%	19%
30 to 39 hours	5%	8%	7%	9%
40 to 49 hours	15%	13%	11%	14%
50 to 99 hours	10%	12%	11%	11%
100 to 199 hours	0%	5%	6%	5%
200+ hours	0%	2%	3%	1%

Selected Subgroup: None
Time Spent On Application And Selection Process (By Subgroup)
1 to 9 hours
10 to 19 hours
20 to 29 hours
30 to 39 hours
40 to 49 hours
50 to 99 hours
100 to 199 hours
200+ hours

# **Time Spent on Reporting and Evaluation Process**

# Median Hours Spent on Monitoring, Reporting and Evaluation Process Per Year



Cohort: Custom Cohort Past results: on Subgroup: None

Selected Cohort: Custom Cohort				
Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized)	Interact for Health 2021	Interact for Health 2010	Average Funder	Custom Cohort
1 to 9 hours	50%	49%	54%	49%
10 to 19 hours	26%	18%	20%	22%
20 to 29 hours	5%	5%	10%	13%
30 to 39 hours	5%	8%	3%	3%
40 to 49 hours	5%	7%	4%	3%
50 to 99 hours	7%	7%	5%	6%
100+ hours	2%	7%	5%	5%

Selected Subgroup: None
Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized) (By Subgroup)
1 to 9 hours
10 to 19 hours
20 to 29 hours
30 to 39 hours
40 to 49 hours
50 to 99 hours
100+ hours

# **Non-Monetary Assistance**

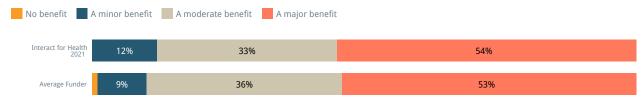
The following questions were recently added to the grantee survey and depict comparative data from 25-50 funders in the dataset.

# Did you receive any non-monetary support from Interact for Health during this grant period?



Cohort: None Past results: on

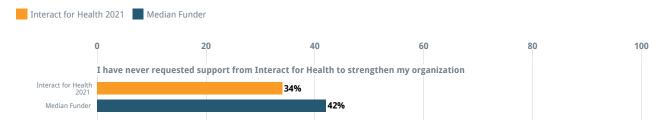
### How would you describe the benefit - to your organization or work - of any non-monetary support that you received?



Cohort: None Past results: on

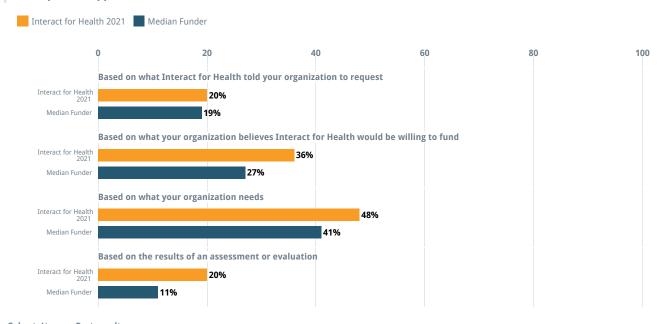
The following question was recently added to the grantee survey and depicts comparative data from over 100 funders in the dataset.

# Have you ever requested support from Interact for Health to help strengthen your organization?



Cohort: None Past results: on

# If you have ever requested support from Interact for Health to help strengthen your organization, how did you determine what specific support to ask for?

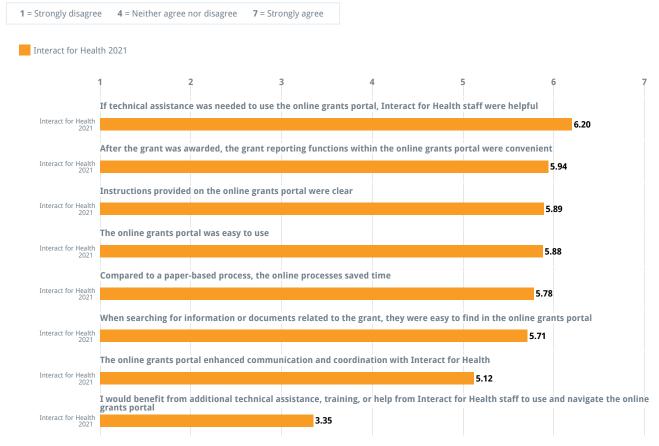


Cohort: None Past results: on

### **Customized Questions**

The following questions were asked only of those respondents who were tagged to the Foundant Grants Management System.

How strongly do you agree or disagree with the following statements concerning Interact for Health's online application and reporting system and processes ("the online grants portal")?

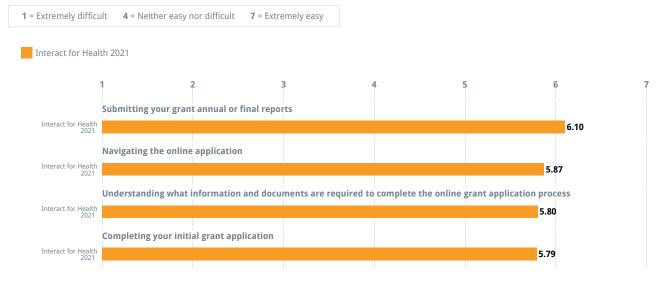


Cohort: None Past results: on

The results of the following selections for this question are not displayed because they did not meet the threshold of 10 respondents:

- Submitting a variance for your grant (to request a change to your grant scope, length, or budget)
- · Completing your grant Evaluation Plan, if applicable

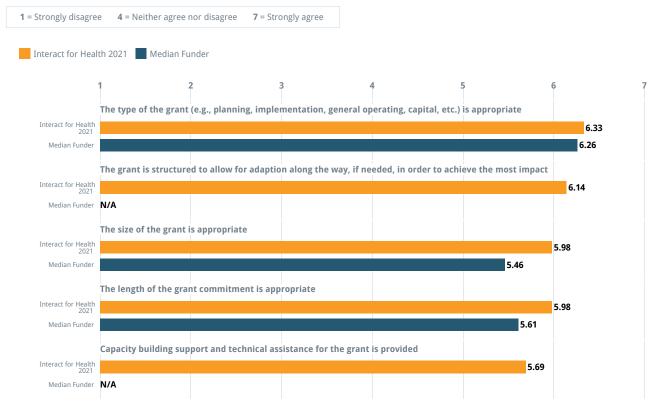
Please rate how easy or difficult you found the following tasks related to Interact for Health's online application and reporting system and processes ("the online grants portal").



Cohort: None Past results: on

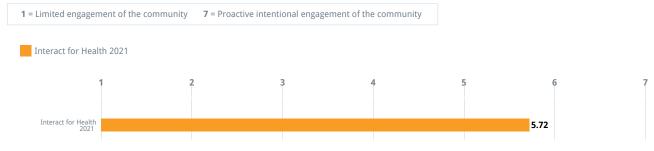
The following questions were asked of all survey respondents.

### In order to achieve the specific results Interact for Health expects to achieve through this grant...



Cohort: None Past results: on

# Overall, how would you rate Interact for Health's efforts to engage the community in its work? (i.e. listening to community needs and providing relevant funding)



Cohort: None Past results: on

### **Grantees' Open-Ended Comments**

In the Grantee Perception Report survey, CEP asks four open-ended questions:

- 1. "Please comment on what you think Interact for Health could do to make even more of a difference in responding to the pandemic, the movement for racial justice and greater equity, or other related issues for your beneficiaries, your organization, or your fields or communities."
- 2. "Please comment on the quality of Interact for Health's processes, interactions, and communications."
- 3. "Please comment on the impact Interact for Health is having on your field, community, or organization."
- 4. "What specific improvements would you suggest that would make Interact for Health a better funder?"

To download the full set of grantee comments and suggestions, please refer to the "Attachments" dropdown menu at the top right of your report. Please note that some comments may be redacted or removed to protect the confidentiality of respondents.

#### **CEP's Qualitative Analysis**

CEP thoroughly reviews each comment submitted and conducts comprehensive qualitative analysis on two of these questions in the GPR.

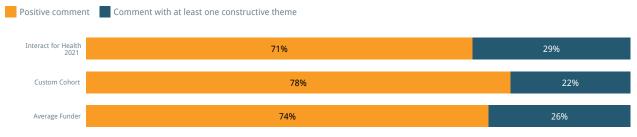
The following pages outline the results of CEP's analyses.

### **Quality of Processes, Interactions and Communications**

Grantees were asked to comment on the quality of Interact for Health's processes, interactions, and communications. Their comments were then categorized by the nature of their content, specifically whether the content is positive, neutral or constructive.

For a comment to be categorized as constructive, there must have been at least one constructive topic in its content.

#### Positivity of Comments about the Quality of Interact for Health's Processes, Interactions, and Communications



Cohort: Custom Cohort Past results: on

# **Grantees' Suggestions**

Grantees were asked to provide any suggestions for how the Foundation could improve. The 44 grantees that responded to the survey provided 22 constructive suggestions. These suggestions were thematically categorized by CEP and grouped into the topics below.

# **Proportion of Grantee Suggestions by Topic**

Topic of Suggestion	Proportion
Diversity, Equity, and Inclusion	18%
Impact on and Understanding of Grantees' Fields	18%
Grant Application and Selection Processes	14%
Grantmaking Characteristics	14%
IFH Communications	9%
Impact on and Understanding of Grantees' Organizations and Communities	9%
Reporting and Evaluation Processes	9%

Other 9%

#### **Selected Comments**

Grantees were asked to provide any suggestions for how Interact for Health could improve. The 44 grantees that responded to the survey provided a total of 22 distinct suggestions. These suggestions were thematically categorized by CEP and grouped into the topics below.

#### Diversity, Equity, and Inclusion (18% N=4)

- Clearer Commitment and More Actions related to DEI (N = 3)
  - "Perhaps bringing more educational/training opportunities around issues like DEI either virtually or in person would ensure they're seen as a partner in that space "
  - "More of an explicit racial equity focus in its funding priorities."
  - 。 "Racial Equity Matters Training; Racial Healing Circles"
- Diversification of IFH Leadership (N = 1)
  - "Diversify the leadership."

#### Impact on and Understanding of Grantees' Fields (18% N=4)

- Orientation Change (N = 3)
  - "For our specific field, I'd like to see Interact expand beyond Narcan distribution (which is crucially important) to services like wound care, HCV and HIV screening, syringe services, fentanyl test strip distribution and other forms of drug testing, etc. Narcan should be viewed as a starting point."
  - "Being less prescriptive and allowing grants to be more grantee/beneficiary directed."
  - "Also, Interact could/should broaden their scope to other areas of health care outside of Heroin harm reduction, tobacco use cessation, and primary school health programs."
- Other (N = 1)
  - "I think Interact has come a long way to make their priorities known, but new priorities seem to take away direct support for other issues"

#### Grant Application and Selection Processes (14% N=3)

- More Flexibility in Guidelines to Receive Funding (N = 1)
  - "While we felt like our work was a match for Interact's goals, we didn't fit into the three focus areas specifically, so it took us much longer to receive funding"
- More Timely Grant Approval (N = 1)
  - "It would also help if communication was improved so that grant processing/approval could be more timely."
- Streamlining Selection Processes (N = 1)
  - $_{\circ}\,$  "...the process is extremely labor intensive especially for those who have been partners for years."

#### Grantmaking Characteristics (14% N=3)

- Grant Length (N = 2)
  - $\circ~$  "The annual nature of grants makes it more challenging for planning and execution in a pretty short window."
  - "....long-term project awards"
- Grant Size (N = 1)
  - "Larger... project awards"

#### IFH Communications (9% N=2)

- Clearer Communications about IFH's Goals (N = 2)
  - ".... it is unclear what direction the foundation is heading"
  - "I understand their structure and scope of work is changing, so it's unclear to me if their funding priorities will bolster our mission when securing future grants."

#### Impact on and Understanding of Grantees' Organizations and Communities (9% N=2)

- Deeper Understanding of Organizations' Needs (N = 1)
  - $\circ \quad \text{"Having IFH be open to understanding what organizations need would be helpful versus what IFH is willing to fund"}$
- Prioritize Understanding of Community Needs (N = 1)
  - "IFH needs to assure that they are meeting the needs of our region and not duplicating efforts."

#### Reporting and Evaluation Processes (9% N=2)

- Clearer Communications about Reporting Processes (N = 1)
  - "The forms of calendaring grant and report due dates seem to have changed over the years. Hope to catch up with the new pattern."
- Other (N = 1)
  - "The focus on outcomes has overwhelmed some of the other considerations in funding boots on the ground programs"

#### Other (9% N=2)

- Other (N = 2)
  - "Treating all with dignity and respect. The current grant staff member is very good at this and has been such a welcome change. In the past, this was not the case."
  - "More assistance in connecting grantees with others that may advance their work."

# **Contextual Data**

Please note that all information below is based on self-reported data from grantees.

# **Grantmaking Characteristics**

Selected Cohort: Custom Cohort				
Length of Grant Awarded	Interact for Health 2021	Interact for Health 2010	Median Funder	Custom Cohort
Average grant length	1.7 years	2.5 years	2.2 years	1.8 years

Selected Cohort: Custom Cohort				
Length of Grant Awarded	Interact for Health 2021	Interact for Health 2010	Average Funder	Custom Cohort
0 - 1.99 years	59%	25%	47%	58%
2 - 2.99 years	16%	24%	22%	23%
3 - 3.99 years	20%	43%	19%	10%
4 - 4.99 years	5%	3%	4%	3%
5 - 50 years	0%	4%	8%	6%

Selected Cohort: None				
Proportion of Unrestricted Funding	Interact for Health 2021	Average Funder		
No, this funding was not restricted to a specific use (i.e. general operating, core support)	14%	24%		
Yes, this funding was restricted to a specific use (e.g. supported a specific program, project, capital need, etc.)	86%	76%		

# **Grantmaking Characteristics - By Subgroup**

Selected Subgroup: None
Length of Grant Awarded (By Subgroup)
Average grant length

Selected Subgroup: None
Length of Grant Awarded (By Subgroup)
0 - 1.99 years
2 - 2.99 years
3 - 3.99 years
4 - 4.99 years
5 - 50 years

Selected Subgroup: None
Proportion of Unrestricted Funding (By Subgroup)
No, this funding was not restricted to a specific use (i.e. general operating, core support)
Yes, this funding was restricted to a specific use (e.g. supported a specific program, project, capital need, etc.)

# **Grant Size**

Selected Cohort: Custom Cohort				
Grant Amount Awarded	Interact for Health 2021	Interact for Health 2010	Median Funder	Custom Cohort
Median grant size	\$60K	\$118K	\$100K	\$94.2K

Selected Cohort: Custom Cohort				
Grant Amount Awarded	Interact for Health 2021	Interact for Health 2010	Average Funder	Custom Cohort
Less than \$10K	2%	0%	9%	6%
\$10K - \$24K	15%	3%	12%	13%
\$25K - \$49K	22%	9%	13%	12%
\$50K - \$99K	22%	32%	14%	16%
\$100K - \$149K	17%	9%	9%	13%
\$150K - \$299K	17%	33%	16%	19%
\$300K - \$499K	5%	10%	9%	10%
\$500K - \$999K	0%	4%	8%	5%
\$1MM and above	0%	0%	9%	5%

Selected Cohort: Custom Cohort				
Median Percent of Budget Funded by Grant (Annualized)	Interact for Health 2021	Interact for Health 2010	Median Funder	Custom Cohort
Size of grant relative to size of grantee budget	2%	1%	4%	4%

# **Grant Size - By Subgroup**

Selected Subgroup: None
Grant Amount Awarded (By Subgroup)
Median grant size

Selected Subgroup: None
Grant Amount Awarded (By Subgroup)
Less than \$10K
\$10K - \$24K
\$25K - \$49K
\$50K - \$99K
\$100K - \$149K
\$150K - \$299K
\$300K - \$499K
\$500K - \$999K
\$1MM and above

Selected Subgroup: None
Median Percent of Budget Funded by Grant (Annualized) (By Subgroup)
Size of grant relative to size of grantee budget

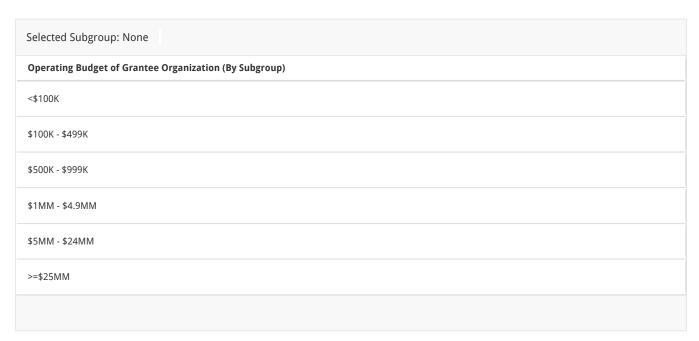
# **Grantee Characteristics**

Selected Cohort: Custom Cohort				
Operating Budget of Grantee Organization	Interact for Health 2021	Interact for Health 2010	Median Funder	Custom Cohort
Median Budget	\$3.8M	\$6.1M	\$1.5M	\$2.3M

Selected Cohort: Custom Cohort				
Operating Budget of Grantee Organization	Interact for Health 2021	Interact for Health 2010	Average Funder	Custom Cohort
<\$100K	5%	6%	8%	6%
\$100K - \$499K	22%	9%	19%	20%
\$500K - \$999K	18%	8%	13%	13%
\$1MM - \$4.9MM	8%	22%	30%	27%
\$5MM - \$24MM	35%	36%	18%	21%
>=\$25MM	12%	19%	12%	13%

# **Grantee Characteristics - By Subgroup**

Selected Subgroup: N	
Operating Budget of G	tee Organization (By Subgroup)
Median Budget	



# **Funding Relationship**

Selected Cohort: Custom Cohort					
Funding Status	Interact for Health 2021	Interact for Health 2010	Median Funder	Custom Cohort	
Percent of grantees currently receiving funding from Interact for Health	80%	79%	82%	79%	

Selected Cohort: Custom Cohort				
Pattern of Grantees' Funding Relationship with Interact for Health	Interact for Health 2021	Interact for Health 2010	Average Funder	Custom Cohort
First grant received from Interact for Health	26%	26%	29%	33%
Consistent funding in the past	53%	53%	54%	45%
Inconsistent funding in the past	21%	21%	18%	22%

# Funding Relationship - by Subgroup

Selected Subgroup: None

Funding Status (By Subgroup)

Percent of grantees currently receiving funding from Interact for Health

Pattern of Grantees' Funding Relationship with Interact for Health (By Subgroup)

First grant received from Interact for Health

Consistent funding in the past

Inconsistent funding in the past

# **Funder Characteristics**

Selected Cohort: Custom Cohort				
Financial Information	Interact for Health 2021	Interact for Health 2010	Median Funder	Custom Cohort
Total assets	\$228.2M	\$173M	\$243M	\$229M
Total giving	\$2.8M	\$10.3M	\$18.3M	\$7.9M

Selected Cohort: Custom Cohort				
Funder Staffing	Interact for Health 2021	Interact for Health 2010	Median Funder	Custom Cohort
Total staff (FTEs)	22	20	17	12
Percent of staff who are program staff	82%	45%	43%	44%

Selected Cohort: Custom Cohort					
Grantmaking Processes	Interact for Health 2021	Interact for Health 2010	Median Funder	Custom Cohort	
Proportion of grants that are invitation-only	25%	61%	43%	18%	
Proportion of grantmaking dollars that are invitation-only	40%	76%	60%	30%	

# **Additional Survey Information**

On many questions in the grantee survey, grantees are allowed to select "don't know" or "not applicable" if they are not able to provide an alternative answer. In addition, some questions in the survey are only displayed to a select group of grantees for which that question is relevant based on a previous response.

As a result, there are some measures where only a subset of responses is included in the reported results. The table below shows the number of responses included on each of these measures. The total number of respondents to Interact for Health's grantee survey was 44.

Question Text	Number of Responses
Overall, how would you rate Interact for Health's impact on your field?	44
How well does Interact for Health understand the field in which you work?	44
To what extent has Interact for Health advanced the state of knowledge in your field?	41
To what extent has Interact for Health affected public policy in your field?	36
Overall, how would you rate Interact for Health's impact on your local community?	44
How well does Interact for Health understand the local community in which you work?	44
How well does Interact for Health understand the social, cultural, or socioeconomic factors that affect your work?	44
How well does Interact for Health understand your organization's strategy and goals?	44
How consistent was the information provided by different communication resources, both personal and written, that you used to learn about Interact for Health?	40
How well do you understand the way in which the work funded by this grant fits into Interact for Health's broader efforts?	43
How often do/did you have contact with your program officer during this grant?	43
Who most frequently initiated the contact you had with your program officer during this grant?	41
Has your main contact at Interact for Health changed in the past six months?	43
Did you receive any non-monetary support from Interact for Health during this grant period?	39
Did you submit a proposal to Interact for Health for this grant?	44
As you developed your grant proposal, how much pressure did you feel to modify your organization's priorities in order to create a grant proposal that was likely to receive funding?	38
How much time elapsed from the submission of the grant proposal to clear commitment of funding?	37
Are you currently receiving funding from Interact for Health?	44
Which of the following best describes the pattern of your organization's funding relationship with Interact for Health?	43
How well does Interact for Health understand your intended beneficiaries' needs?	43
To what extent do Interact for Health's funding priorities reflect a deep understanding of your intended beneficiaries' needs?	43
Have you participated in a reporting or evaluation process?	43
To what extent was Interact for Health's reporting processAdaptable, if necessary, to fit your circumstances?	33
To what extent was Interact for Health's reporting processA helpful opportunity for you to reflect and learn?	36
To what extent was Interact for Health's reporting processRelevant, with questions and measures pertinent to the work funded by this grant?	36
To what extent was Interact for Health's reporting processStraightforward?	35
Did Interact for Health provide financial support for the evaluation?	20
To what extent did the evaluationResult in you making changes to the work that was evaluated?	21
To what extent did the evaluationIncorporate your input in the design of the evaluation?	23
Understanding Summary Measure	43
To what extent did Interact for Health exhibit the following during this grantTrust in your organization's staff	44
To what extent did Interact for Health exhibit the following during this grant Candor about Interact for Health's perspectives on your work	44
To what extent did Interact for Health exhibit the following during this grantRespectful interaction	44

Question Text	Number of Responses
To what extent did Interact for Health exhibit the following during this grantCompassion for those affected by your work	44
Was the funding you received restricted to a specific use?	44
If you have ever requested support from Interact for Health to help strengthen your organization, how did you determine what specific support to ask for?	
Based on what Interact for Health told your organization to request	44
Based on what your organization believes Interact for Health would be willing to fund	44
Based on what your organization needs	44
Based on the results of an assessment or evaluation	44
Not applicable - I have never requested support from Interact for Health to strengthen my organization	44
Please rate the extent to which you agree or disagree with the following statements about Diversity, Equity and Inclusion:	
Interact for Health has clearly communicated what Diversity, Equity and Inclusion means for its work	42
Overall, Interact for Health demonstrates an explicit commitment to Diversity, Equity and Inclusion in its work	41
Overall, most staff I have interacted with at Interact for Health embody a strong commitment to Diversity, Equity and Inclusion	37
I believe that Interact for Health is committed to combatting racism	38
Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?	43
Demographic Questions	
How would you describe the race and/or ethnicity of the CEO/Executive Director of your organization?	43
Does the CEO/Executive Director of your organization identify as a person of color?	43
Please select the option that represents how the CEO/Executive Director of your organization describes themselves?	43
COVID-19	
How would you rate the effectiveness of Interact for Health's response to the COVID-19 pandemic?	31
How would you rate the effectiveness of Interact for Health's response to the movement for racial justice?	26
How strongly do you agree or disagree with the following statements concerning Interact for Health's online application and reporting system and processes ("the online grants portal")?	
Compared to a paper-based process, the online processes saved time	18
The online grants portal was easy to use	17
If technical assistance was needed to use the online grants portal, Interact for Health staff were helpful	10
The online grants portal enhanced communication and coordination with Interact for Health	17
When searching for information or documents related to the grant, they were easy to find in the online grants portal	17
Instructions provided on the online grants portal were clear	18
After the grant was awarded, the grant reporting functions within the online grants portal were convenient	18
I would benefit from additional technical assistance, training, or help from Interact for Health staff to use and navigate the online grants portal	17
Please rate how easy or difficult you found the following tasks related to Interact for Health's online application and reporting system and processes ("the online grants portal").	
Understanding what information and documents are required to complete the online grant application process	15
Navigating the online application	15
Completing your initial grant application	14
Submitting a variance for your grant to request a change to your grant scope, length, or budget	8
Completing your grant Evaluation Plan, if applicable	9
Submitting your grant annual or final reports	10
In order to achieve the specific results Interact for Health expects to achieve through this grant	
The size of the grant is appropriate	43

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Question Text	Number of Responses
The length of the grant commitment is appropriate	43
The type of the grant (e.g., planning, implementation, general operating, capital, etc.) is appropriate	43
The grant is structured to allow for adaption along the way, if needed, in order to achieve the most impact	43
Capacity building support and technical assistance for the grant is provided	36
Overall, how would you rate Interact for Health's efforts to engage the community in its work? (i.e. listening to community needs and providing relevant funding)	40

#### **About CEP and Contact Information**

#### Mission:

CEP provides data, feedback, programs, and insights to help individual and institutional donors improve their effectiveness. We do this work because we believe effective donors, working collaboratively and thoughtfully, can profoundly contribute to creating a better and more just world.

#### Vision:

We seek a world in which pressing social needs are more effectively addressed.

We believe improved performance of philanthropic funders can have a profoundly positive impact on nonprofit organizations and the people and communities they serve.

Although our work is about measuring results, providing useful data, and improving performance, our ultimate goal is improving lives. We believe this can only be achieved through a powerful combination of dispassionate analysis and passionate commitment to creating a better society.

#### About the GPR

Since 2003, the Grantee Perception Report® (GPR) has provided funders with comparative, candid feedback based on grantee perceptions. The GPR is the only grantee survey process that provides comparative data, and is based on extensive research and analysis. Hundreds of funders of all types and sizes have commissioned the GPR, and tens of thousands of grantees have provided their perspectives to help funders improve their work. CEP has surveyed grantees in more than 150 countries and in 8 different languages.

The GPR's quantitative and qualitative data helps foundation leaders evaluate and understand their grantees' perceptions of their effectiveness, and how that compares to their philanthropic peers.

#### **Contact Information**

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